



# BafCloud

Pitch Deck



# Company Purpose

Providing One Place for brainstorming, integrating,  
building and deploying AI Integrations





# Company Stage

Pre-Seed/Angel Round  
Building MVP





**Seeking**

**360 000\$ in Exchange  
for 10% equity**



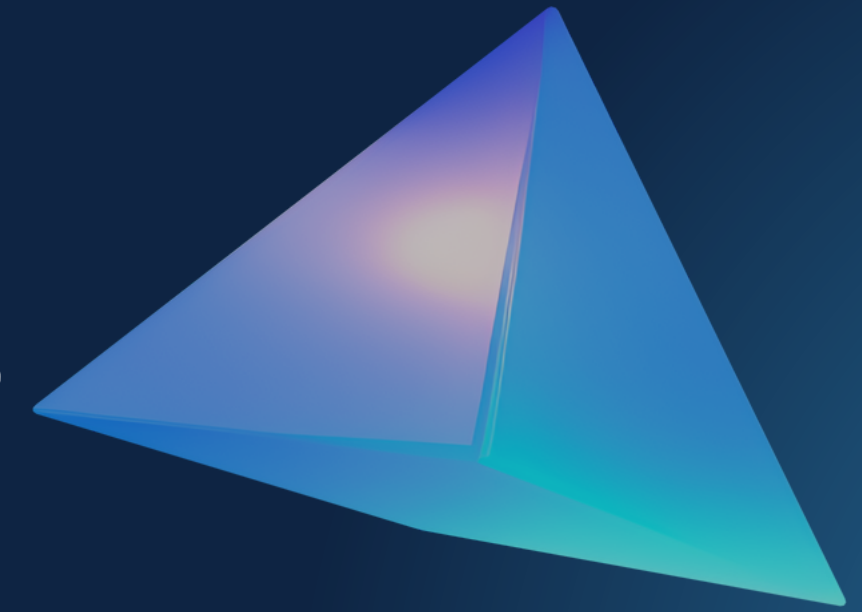
# Problem

- 01 Configuration:** Building LLM features such as document chat and customized data requires the use of multiple services and extensive configuration.
- 02 Time:** To create custom LLMs features that suit specific use cases, thorough planning and consideration are crucial, and the process takes time.
- 03 Feature Overlap:** Teams frequently recreate AI features for their projects, even if those features were previously developed in older projects.

# Solution

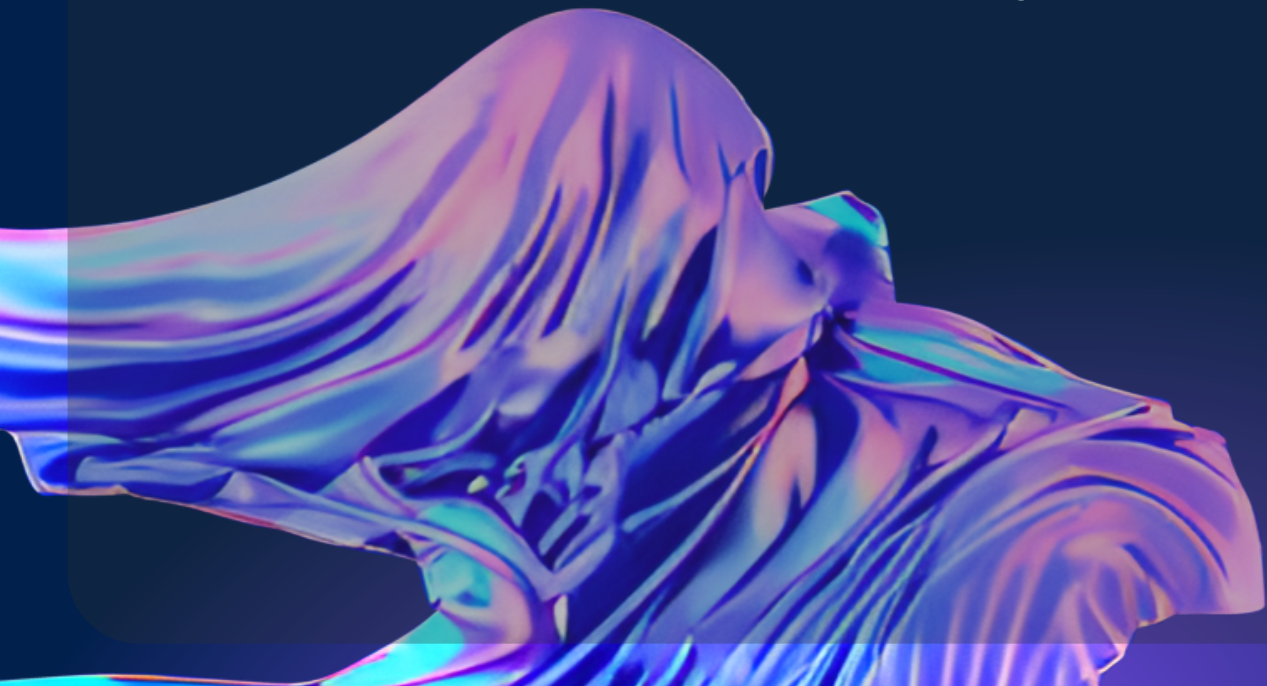
- **Unified Configuration:** One Single Configuration for all use cases
- **Plug-and-Play:** Ready to use AI agents and LLM templates that can be integrated smoothly to your application
- **AI House:** Build your integration as an API and host it in our cloud then use it anytime you need it

# Why Now?



- The **AI** market is projected to be worth **\$267 billion** by 2027.
- **AI** is projected to add **\$15.7 trillion** to the global economy by 2030.
- 37% of **businesses** and **organizations** employ **AI**.
- **90%** of top businesses invest in **AI**, yet under **15%** actually implement it in their operations.
- The **AI** industry will be earning **\$126 billion** a year by 2025.

[dataprot.net](https://dataprot.net)



# Market Potential

- **35%** of companies are using **AI**, while **42%** are still exploring the technology.
- **30%** of **IT** professionals said their employees are using AI and automation tools to save time
- Over half of the **teleorganizations** have invested in **AI** and deployed **chatbots** in business.
- Over **80%** of **executives** believe **AI** is a top priority in their business strategy.
- **44%** of business leaders prefer **AI** automation to boost **productivity**.

[www.notta.ai](http://www.notta.ai)



# Competition



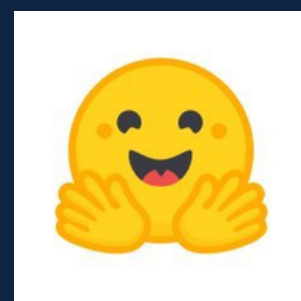
## OpenAI

This leading company at the forefront of the LLMs industry, powering a multitude of AI applications.

Limitations:

- Limited LLMs
- No Exposed Agents APIs
- No provision for deploying agents
- No LLMs Deployment

**Valuation**  
**80B\$**



## Huggingface

their mission is to democratize access to effective machine learning.

Limitations:

- No pre-built agents available
- Specilize in LLMs, no Agents Development Available

**Valuation**  
**4.5B\$**



Globally distributed cloud built for production.  
Run AI Inference & Training with ease.

Limitations:

- No pre-built agents available
- No provision for deploying agents
- Specilize in LLMs, no Agents Development Available

**Valuation**  
**Raised 2M\$ last March**

# Competition



**Superagent**

Superagent has an open-source UI framework that enables developers to create and deploy AI agents quickly and efficiently.

Limitations:

- No provision for a single configuration
- No pre-built agents available
- No LLMs Deployment

**Valuation  
Not Provided**



**Rivet**

Rivet is an Open Source Visual AI Programming Environment

Limitations:

- No provision for a single configuration
- No pre-built agents available
- No web version, only windows.
- No provision for deploying agents
- No LLMs Deployment

**Valuation  
Not Provided**



**LangChain**

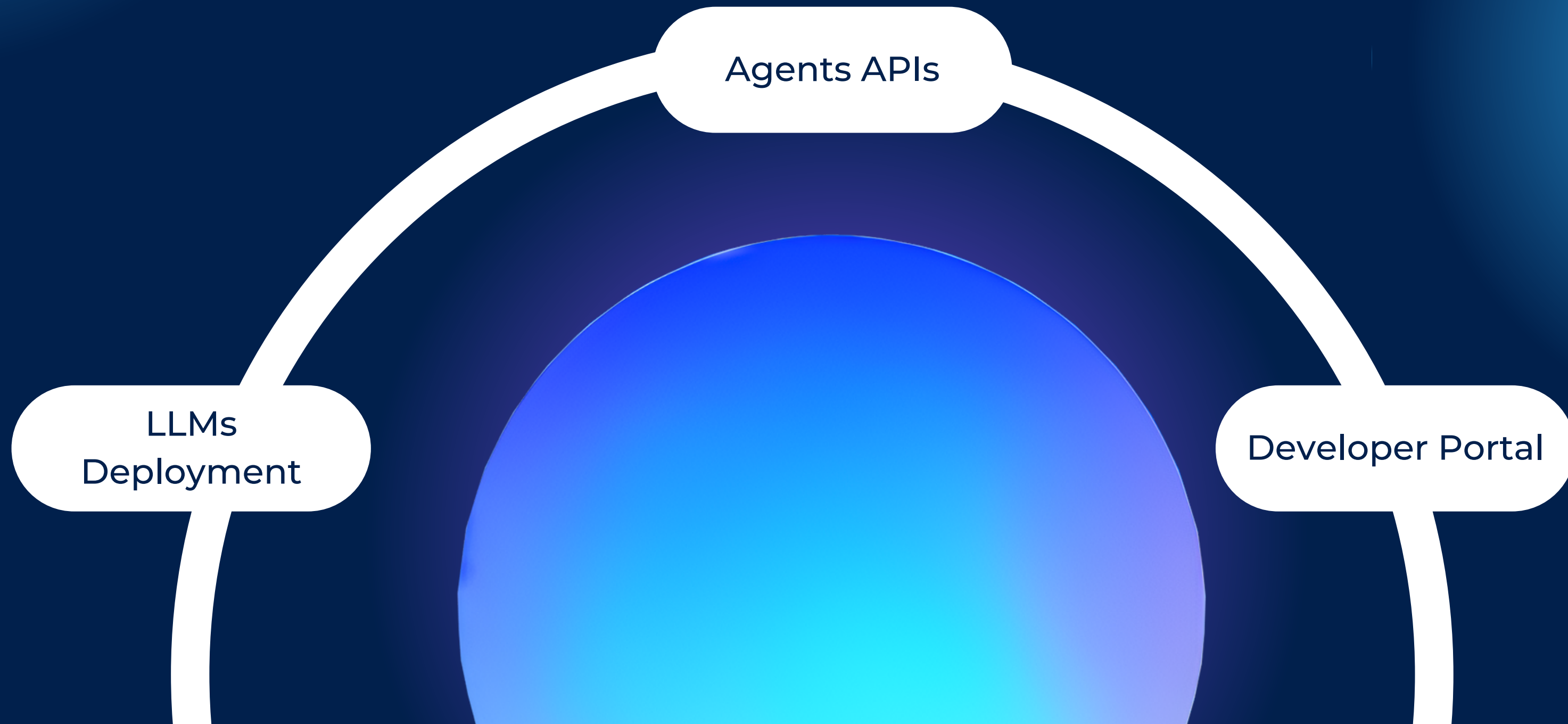
Build context-aware, reasoning applications with LangChain's flexible abstractions and AI-first toolkit.

Limitations:

- No provision for a single configuration
- No LLMs Deployment

**Valuation  
\$200 million**

# Products (EcoSystem)



# Business Model

## Pay as You Go

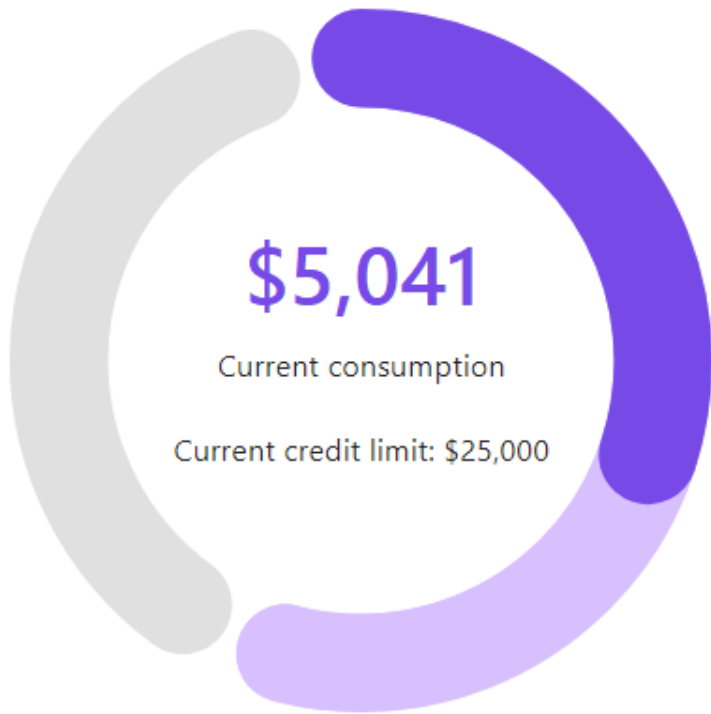
Pay for Platform Resources as  
You Use Them

## Subscriptions

Subscription Options for Lower  
Usage Cost and Limited Features

# Backed by Microsoft For startups Accelerator

### Your Azure credits Valid till: 10/19/24



**\$5,041**  
Current consumption

Current credit limit: \$25,000


**Grow – Level 3: Active**

Consume 50% of your current credit limit to be eligible for Scale – Level 4 benefits.


### Your demo video

<https://drive.google.com/file/d/1WhjLYM1R7OmvrGtuPLyUffssr3PaEoPx/view?usp=sharing>

### Team Members



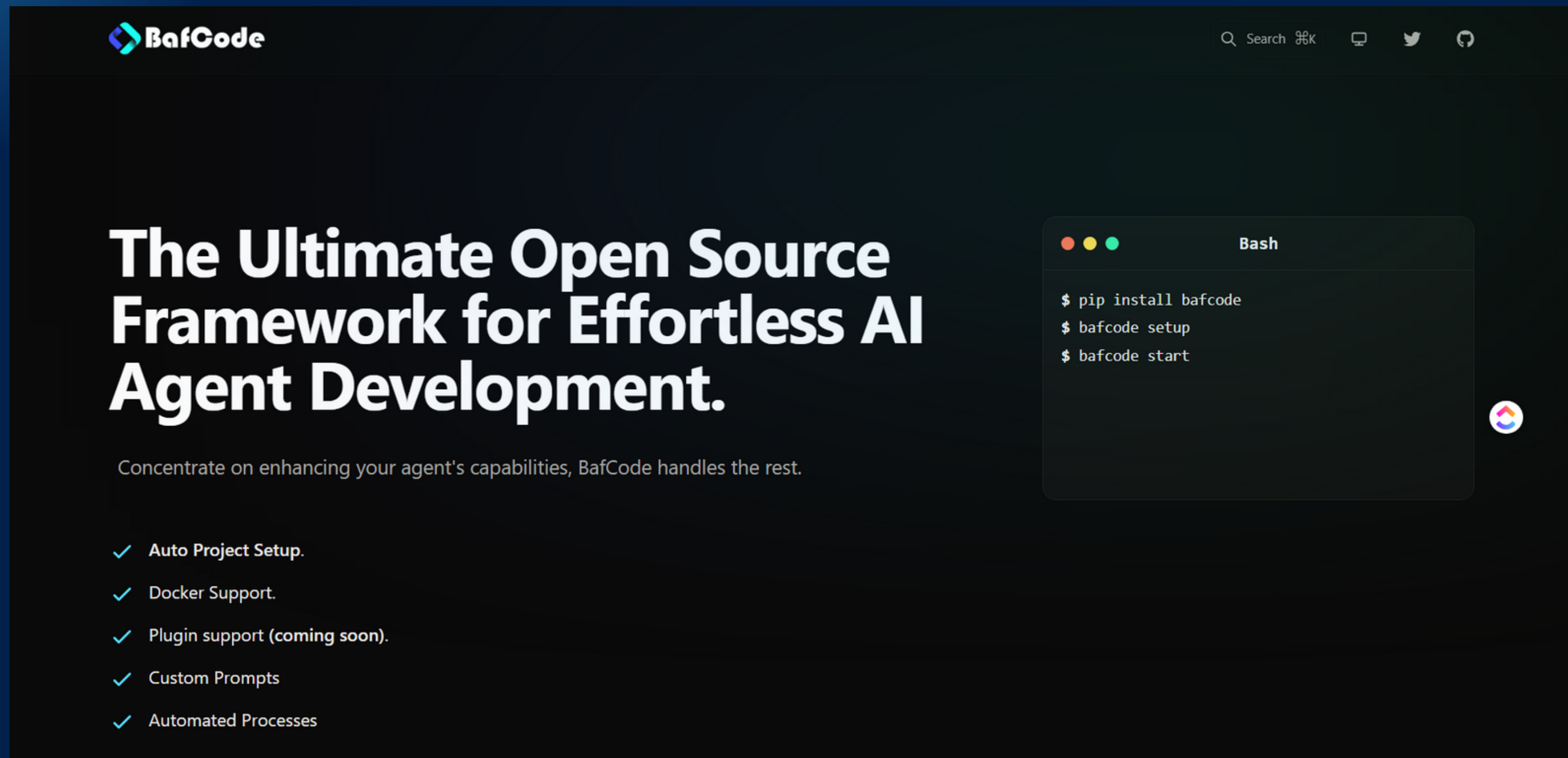
**Imad Ait El Arabi**  
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**Othmane El Ouarzazi**  
othmane.elouarzazi@gmail.com

# Launched BafCode

## an open source framework that let devs build ai agents faster



**BafCode** Search 🔍 📄 🐦 🔄

## The Ultimate Open Source Framework for Effortless AI Agent Development.

Concentrate on enhancing your agent's capabilities, BafCode handles the rest.

- ✓ Auto Project Setup.
- ✓ Docker Support.
- ✓ Plugin support (coming soon).
- ✓ Custom Prompts
- ✓ Automated Processes

```
Bash
$ pip install bafcode
$ bafcode setup
$ bafcode start
```

[Visit BafCode](#)

# The real Value of our products?

BafCloud offers the BafCode Framework which can be integrated with our competitors' products and deployed in our robust cloud environment.

# Legal

**Company Name:** BafCloud Inc

**Entity type:** Delaware C Corporation

**Incorporation date:** Oct 23, 2023

**Business address:** 1111B S Governors Ave STE 6964 **Dover,**  
DE

Delaware, DE 19904 US



# Investment Terms

**Valuation: \$3.6 million (Pre-money)**

## **Use of Funds:**

- Building MVP (Minimum Viable Product)
- Cloud Costs for service hosting and operations
- Hiring experts to fill key roles in development, marketing, and operations
- Marketing efforts to establish brand presence and acquire early adopters/customers
- Operational expenses to maintain the daily business activities

The funds are allocated over a **15-month** period, allowing for strategic planning and agile response to market feedback.

# Team



**Imad Ait El Arabi**  
Co-founder & CTO

The position of CEO and  
Founder of Aitela Branding, a  
software development company,



**Othmane El Ouarzazi**  
Co-founder & CEO

Meet the CEO of Minata Dev, a  
software consulting company  
specializing in digital  
transformation.

# Roadmap

## Q4/23

1. Platform Architecture
  - Define Specifications
  - Choose Tech Stack
  - Design Architecture
2. UI/UX Design
  - a. Intuitive Interface
  - b. User-Friendly Design
  - c. Ensure Accessibility
3. AI Development
  - Develop Features
  - Launch BafCode Framework
  - Build Agents
  - API Integration
4. Documentation Framework
  - Establish Standards
  - Develop Guides
  - Create API Docs
5. Security and Compliance
  - Implement Protocols
  - Ensure Privacy
  - Audit Security

## Q1/24

1. Beta Testing
  - Define Parameters
  - Recruit Testers
  - Analyze Feedback
2. Platform Optimization
  - Address Issues
  - Optimize Features
  - Enhance UI/UX
3. Marketing/Community
  - Marketing Strategy
  - Promotional Content
  - Build Community
4. Initial Launch
  - Deploy Publicly
  - Monitor Performance
  - Provide Support
5. Monetization Mechanism
  - Implement Payments
  - Define Strategies
  - Transparent Sharing

## Q2/24

1. Platform Enhancement
  - New AI Features
  - Upgrade Capabilities
  - Continuous Optimization
2. Global Outreach
  - Expand Marketing
  - Localize Platform
  - Establish Partnerships
3. Developer Ecosystem
  - Launch Programs
  - Create Marketplace
  - Reward System
4. Customer Support
  - Support System
  - Educational Content
  - Community Forum
5. Sustainability/Scalability
  - Ensure Sustainability
  - Plan Scalability
  - Explore Technologies



# Thank You

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www.bafcloud.com

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